# A LEVEL COURSE DETAILS



# **Business Studies**

## **Course Details**

A Level Business Studies will provide candidates with an opportunity to learn how businesses of various sizes operate. Business is a popular subject enjoyed by those who choose it.

The course will enable candidates to examine real businesses using case studies and a variety of resources including business publications, business TV programmes and interventions from business professionals.

The A Level Business Studies course encourages pupils to:

- Develop a critical understanding of organisations and markets.
- Be aware of business behaviour and the role of stakeholders.
- Develop an understanding of the economic, environmental, ethical, governmental, legal, social and technological issues associated with business activity.
- Acquire a range of skills, including decision making and problem solving as well as interpretation of management information.
- Be aware of the structure of businesses.

# **Topics for Study**

Students will learn about business in a variety of contexts, including large and small UK focused and global and service and manufacturing businesses.

They will consider:

- the importance of the context of business in relation to decision making
- the interrelated nature of business activities and how they affect competitiveness
- the competitive environment and the markets in which businesses operate
- the influences on functional decisions and plans including ethical and environmental issues

- the factors that might determine whether a decision is successful e.g. the quality of data and the degree of uncertainty
- how technology is changing the way decisions are made and how businesses operate and compete
- the impact on stakeholders of functional decisions and their response to such decisions
- use of non-quantitative and quantitative data in decision making (including the interpretation of index numbers and calculations such as ratios and percentages

This is explored through the following units:

- O What is business?
- Managers, leadership and decision making
- Decision making to improve marketing performance
- Decision making to improve operational performance
- Decision making to improve financial performance
- Decision making to improve human resource performance
- Analysing the strategic position of a business
- Choosing strategic direction
- Strategic methods; how to pursue strategies
- Managing strategic change



### Assessment

The A level is assessed over 3 papers:

- ✓ Paper 1 2 hour written examination containing 15 multiple choice questions, short answer questions and two essay questions. 100 marks in total.
- ✓ Paper 2 three data response questions.
   100 marks in total.
- ✓ Paper 3 One case study followed by approximately 6 questions. 100 marks in total.

All papers have equal weighting of 33%.

# **Background Requirements**

The course provides a smooth transition from GCSE Business Studies, but GCSE Business Studies is not a pre-requisite. Pupils with a genuine interest in business are also encouraged to study the course.

## **Prospects**

An A Level Business Studies can be very beneficial when applying for apprenticeships or jobs following 6th form.

It can also lead to a range of opportunities in higher education in courses and potential careers in accounting & finance, sales & marketing, personnel and human resource management, retail management, banking, operational management and logistics and international business.

## For More Information

Students interested in following the A level Business Studies course, should contact the Head of Department.

### **Head of Department**

Mrs F Williams

#### **Syllabus**

**Business Studies** 

#### **Exam Board**

AQA

#### Website

Further details of this course can be found on the exam boards' website.

www.aga.org.uk



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